



*"Your Best Source for LCD's"*

*LCD's from 23 world class  
Manufacturers*



*Top 15 largest in all Mainland China  
Top 5 largest in all Taiwan  
Plus many many others world wide.*

**THROUGH DISTRIBUTION OR DIRECT.**

7521 Tiara Drive

Mission Viejo, CA 92692 USA

Phone: (949) 581-3459 — Fax: (949) 581-2432— Email: [wchampa@cox.net](mailto:wchampa@cox.net)

Website: [www.ChampaLCD.com](http://www.ChampaLCD.com)

## TODAY'S CHALLENGE

- **How do you find the best LCD to fit your needs?**
- **How do you find the best LCD manufacture that is reliable?**
- **How do you get the best guidance on the design?**
- **How do you get the best lead time when the LCD industry is busy?**
- **How can you find the very best price?**

## THE SOLUTION...

### LCD PARTNER'S

*Champa Associates can help in may ways:*

- Help with the design at no cost
- Find the best source from our 21 world class LCD manufacturers
- Offer the best delivery
- Offer the best price
- Sample is usually free
- Celebrate with you the success of the project

### STRATEGIC INNOVATION

*Business innovation process focused on:*

- The analysis of your application.
- Working with you to decide the very best type of LCD to fit your needs.
- Complete cost/benefit analysis of various types of LCD's.
- KEY: Selecting the best source that is reliable, has excellent quality, fast delivery, and lowest costs.

### DECISION MAKING

*Structured group decision processes to:*

Satisfy all decision makers at your company as to the price, quality, delivery, etc.



## *LCD PARTNERS & SERVICES...*

- OUR MISSION*
- Continue to be "THE BEST SOURCE for LCD's".
  - Provide the best consultant design advise on your LCD design.

LCD STRATEGY PARTNERS is our International group of the 23 largest world class LCD manufacturers. Champa Associates, since 1984, is the sales agent for these 23 largest LCD manufactures on the planet.

We are your "LCD TOTAL SOLUTION".

### *PRODUCTS & SERVICES*

Displays: Standard and Custom: **LCD, TFT, LED, OLED, VFD,**  
**all types of displays.**

**Full LCD Modules, LCD glass panel only, etc.**

**Sizes: All sizes in glass or modules or monitors**

**Touch Screens, specialties displays.**

Services: **Champa LCD will meet with you to discuss your need.**

## *LCD AWARD WINNING LCD SEMINARS...*

LCD/DISPLAY Award Winning Seminars of 1 to 3 hours.

- Awarded as best seminar at the following shows and companies.
- Champa Associates will offer this seminar at your place of business.
- Attend this great seminar at any of the following shows.

American Society of Mechanical Engineering Show, Department of Defense, Wescon, Del Mar Electronic Show, Phoenix Electronics Expo, OCEE Show, EDS Show, ADEAC Americas Display Engr. Conference Etc. Wayne Champa, President of Champa Associates is also a Board Member of: ADECA Americas Display Engineering and Application show and Conference.

## *LCD PARTNERS STRENGTHS*

OUR LCD TECHNOLOGIES have been developed to help you in:

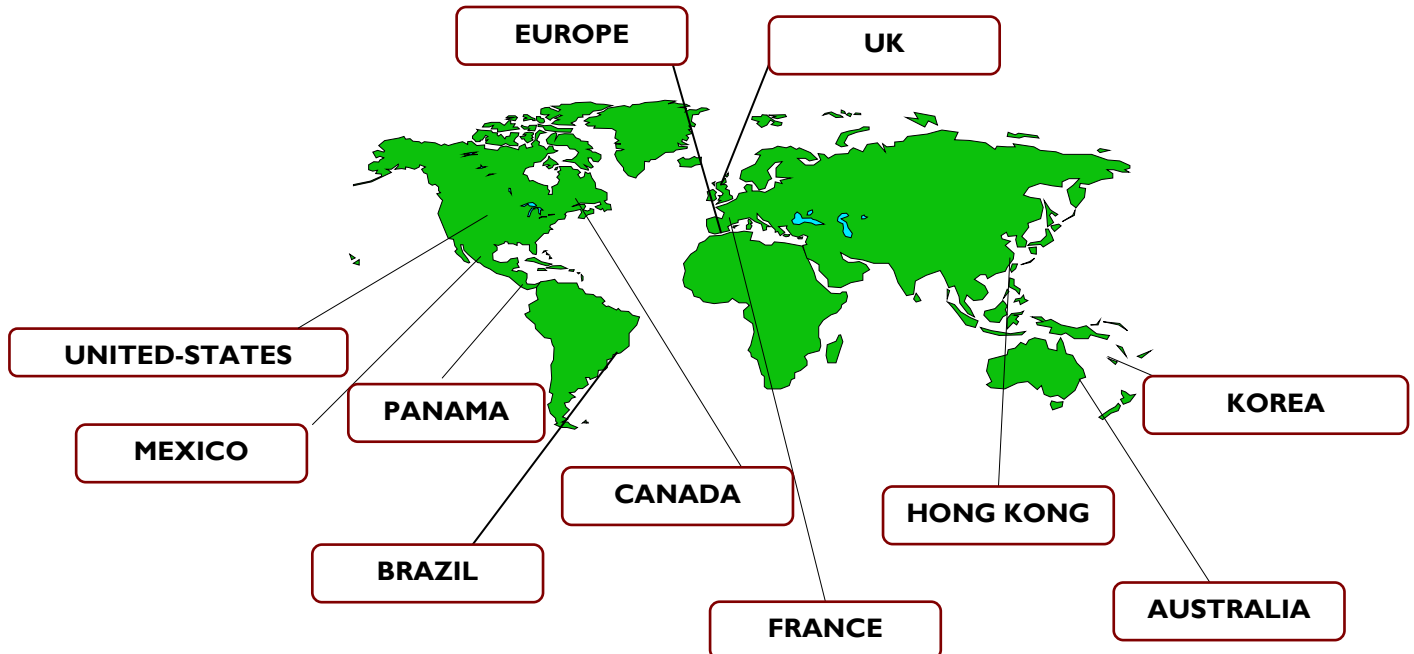
- Designing the best LCD to fit your application.
- Being your best source to purchase the best quality, lowest cost display.
- Continue to support you before, during, and after you order.

OUR STRENGTH lies in our expertise in LCD's for since 1984 and our good relationships with the best LCD manufactures on the planet.





# LCD PARTNERS NETWORK



## PROJECT REFERENCES



- Qualcomm
- Toshiba
- Rockwell Collins
- The Morey Corporation
- Test-Um
- Pulse Metrix
- Rosemount
- QSC Audio
- Hughes Aircraft



- Cubic Corp.
- Loral
- Yamcon
- International Aero Engr.
- Microware Technology, Inc.
- SK International
- Hom Technologies
- Elite Access
- And many many more.



*Just call or E-mail if you want reference names and E-mail address of our many satisfied clients.*